

2010/2011



Brant United Way Annual Report



Board President's Report

Another successful year!

I want to express my sincere gratitude to the efforts of our Board Members, volunteers, staff and member agencies for their continued dedication and support. Once again our community's generosity helped us meet our goal and we are truly thankful. To our member agencies, thank you for turning our fundraising efforts into care, compassion and programs that help so many in our community.

I am inspired by what we were able to accomplish in 2010.

The funds we raised last year are now helping people in Brantford and Brant County. Through our efforts the Brant United Way is able to support important services that nurture children, mentor youth, support seniors to live independently, enable people with disabilities to more fully participate in society and to provide counselling to people experiencing a crisis in their lives. Building better lives and a better community is what makes the United Way so special.

We welcome the addition of new people to our Board of Directors this year. They will bring a wealth of energy and talent to the table. My excitement is mixed with some sadness as we say farewell to some board members who have served us very well over the years. As an organization we are truly blessed to have so many capable and caring people willing to volunteer their time and leadership skills with the Brant United Way.

I want to take this opportunity to thank our friends and partners at the Brantford and District Labour Council. The Brant United Way and the Labour Council have worked very hard over the past year to renew and strengthen our relationship.

I firmly believe that together we will work hard to mobilize our community to create real and lasting change.

Lastly, a very special thank you to Trish Kings, Chair of our 2010 Campaign. Trish went above and beyond what was asked of her by our Board of Directors. She promised, and she delivered. On behalf of the entire Brant United Way family, thank you!

I am pleased to present the annual report for the Brant United Way for the year ending March 31, 2011.

I am honoured to serve as your President.



Paul Oddi
Board President



thank you



from the 2010 Campaign Chair

On behalf of the Campaign Cabinet, and our 18 Member Agencies, I wish to express a sincere thank you to everyone in Brantford and the County of Brant who supported Brant United Way and helped us to achieve another successful conclusion to the annual fundraising campaign. This community raised over \$1,459,000 to continue to invest in the 50 programs and services run by our Member Agencies.

As I reflect back on my time as Campaign Chair, there is a lot to be thankful for.

It was truly amazing to watch our community come together in support of Brant United Way.

The residents of this community demonstrated their belief in the importance of the Brant United Way and I cannot thank you enough for that.

I would also like to thank the volunteer Campaign Cabinet for their tireless efforts this year.

They were a very motivated and dedicated group. Also, I extend my sincere thanks to the staff team at United Way for their support and hard work.

It was my honour to Chair this important fundraising Campaign and I wish the next team all the best in 2011. As a community, it lifts our collective spirit to have another successful conclusion to the Brant United Way Campaign.

Thank you all,

A handwritten signature in black ink that reads "Trish Kings". The script is fluid and cursive.

Trish Kings

2010 Brant United Way Campaign Chair

2010/2011 Board of Directors

President	Paul A. Oddi	<i>Lefebvre and Lefebvre LLP</i>
Vice President	Peter Jackman	<i>CKPC Radio Brantford</i>
Treasurer	Fred Reitsma	<i>Self-employed Accountant</i>
Director & 2011 Campaign Chair	Lloyd St. Amand	<i>Lefebvre and Lefebvre LLP</i>
Director	Deb Ballak	<i>Retired</i>
Director	Tara Clarke	<i>TD Canada Trust</i>
Director	Reuben DeBoer	<i>Laurier University Student</i>
Director	John Frabotta	<i>City of Brantford</i>
Director	Darian Griffin	<i>S.C. Johnson & Son, Ltd.</i>
Director	Nancy Magee	<i>Apotex Pharmachem Inc.</i>
Director	Greg M. Oden	<i>Siemens Hearing Instruments</i>
Director	Darren Thomas	<i>Wilfred Laurier University</i>
Director	Nancy Tomkins	<i>Charing Cross Denture Clinic</i>
Director	Mike Walsh	<i>Brantford Expositor</i>
Director	Beth Simermeyer	<i>S.C. Johnson and Son, Limited</i>
Director	Jim Yardy	<i>Gates</i>
Ex-Officio	Brad Park	<i>Executive Director, Brant United Way</i>

Campaign Cabinet

Campaign Chair	Trish Kings
Education Co-Chair (Post-Secondary)	Paul Armstrong
Leadership Giving Co-Chair	Terry Bateson
Commerce & Finance Co-Chair	Ron Birkett
Member Agencies Co-Chair	Gisele Budgell
Commerce & Finance Co-Chair	Trevor Carre
Public Service Chair	Chief Garth Dix
Personal Giving	Orland Harrison
Business Co-Chair	Brenda Kings
Member Agencies Co-Chair	Shelley McCarthy
Large Industry Co-Chair	Jennifer Newton
Education Co-Chair (Public)	Frank O'Connor
Large Industry Co-Chair	Beth Simermeyer
Personal Giving	Colleen Stolp
Education Co-Chair (Catholic)	Leslie Telfer
Leadership Giving Co-Chair	Nancy Tomkins
Mid Size Industry Chair	John Utley

Account Executives

Colleen Baker
Steve Evans
Kathy Weidhaas

2010 Campaign Corporate Honour Roll

\$100,000 and over

S.C. Johnson and Son, Limited

\$50,000 to \$99,999

The Williamson Group Inc.

\$25,000 to \$49,999

Brant Haldimand Norfolk
Catholic District School Board
City of Brantford Employees,
Brantford Fire and Police Department
Millard, Rouse & Rosebrugh LLP
Procter & Gamble
Samuel W Stedman Foundation

\$10,000 to \$24,999

Apotex Pharmachem Inc.
ASCO
BMO Bank of Montreal
Brant Community Foundation
Brant Community Healthcare System
The Brantford Expositor
Future Shop
Gates Canada Inc.
Grand Erie District School Board
Liquor Control Board of Ontario
Manulife Financial
MYE Canada Operations Inc.
OLG Casino Brantford
RBC Financial Group
Slide Designs
TD Canada Trust
The Tenaquip Foundation
Union Gas Ltd.

\$5,000 to \$9,999

Advanced Cellular/Telecommunications
Ardency Corporation
Assumption College
Brant Mutual Insurance Co.
Brant News
Brant United Way
Clarence Street Dental
County of Brant
Family Counselling Centre of Brant
Great-West Life
Holstein Association of Canada
The Marco Corporation
Mott Manufacturing Ltd.
The Neziol Insurance Group
The Pioneer Group Inc.
Reliance Home Comfort
Reynolds Custom Machine Inc.
Scotiabank
Sonoco Canada Corporation
St. John's College
Stephen Smith & Dorothy Woltz Foundation
United Parcel Service Canada Ltd.
Victim Services of Brant
W. Ross Macdonald School for the Blind
YMCA of Hamilton/Burlington/Brantford

\$2,500 to \$4,999

Bell Canada, Employee Giving Program
Brantwood Residential Development Centre
Brooks Signs (1985) Ltd.
Canada Post Corporation
Davis Fuel Co. Ltd.
Dure Foods Company
Emerson Climate Technologies
Extend Communications Inc.
Goderich Aircraft Inc.
Hartmann Canada
Liftway Limited
Ministry of Community and Youth Services
Mohawk College Campus
Nancy Tomkins' Implant & Denture Clinic
Ontario Provincial Police
Printmate Graphics Ltd.
St. Gabriel School
State Farm Insurance
Sullivan Bay
Sun Life Financial
Wescast Industries Inc.

\$1,000 to \$2,499

ACIC Fine Chemicals-Methapharm Inc
Adult Recreation Therapy Centre
Amber Lea Place
Assumption College Students' Council
Becker Acroma Inc.
Bell Canada Enterprises
Bell Technical Solutions
Brant Community Care Access Centre
Brant Naval Veterans' Association
Brantford & District Labour Council
Brantford Honda
Brookfield Homes
C.K.P.C.
Canadian Mental Health Association
Casey's Welding Service Ltd.
Community Resource Service
Dave Levac, MPP Constituency Office
Desjardins Credit Union
DistribuTech Inc.
The Dorsey Group Inc.
Double-D Transport Inc.
Enterprise Rent-A-Car
Essential Hearing Services
Farris Engineering
Federal Government Retirees
Forbes Bros. Inc.
Gilbert-McEachern Electric Ltd.
Hydro One Employees' & Pensioners'
Charity Trust Fund
Indian and Northern Affairs
J. P. Bowman Ltd.
Lowe's Home Improvement Centre
Lynden Park Mall
Mitten Inc.
Municipal Property Assessment Corporation

Navy League of Canada - Brantford Branch
North Park Collegiate Vocational School
Notre Dame School
Nova Vita Domestic Violence Prevention
Oakland/Scotland School
Ontario Power Generation
Our Lady of Providence
Phil McColeman Constituency Office
Praxair Canada Inc.
Providence Resource Centre
Recyclable Materials Marketing
Renway Oil Inc.
Saxon Athletic Manufacturing Inc.
Sifton Properties Ltd.
St. George/German School
St. Pius School
The Mufflerman Inc.
The Ontario Trillium Foundation

2010 Leadership Giving Organizations (\$1,000.00+)

S.C. Johnson and Son, Limited (14)
Millard, Rouse & Rosebrugh LLP (14)
The Williamson Group Inc. (9)
Brant Community Healthcare System (4)
City of Brantford Employees,
Brantford Fire and Police Department (4)
Goderich Aircraft Inc. (4)
Brant United Way (3)
W. Ross Macdonald School for the Blind (3)
Apotex Pharmachem Inc. (2)
Clarence Street Dental (2)
Dure Foods Company (2)
The Marco Corporation (2)
Reynolds Custom Machine Inc. (2)
TD Canada Trust (2)
Mott Manufacturing Ltd. (2)
Ardency Corporation (1)
BMO Bank of Montreal (1)
Brant Mutual Insurance Co. (1)
Brooks Signs Ltd. (1)
Dave Levac, MPP Constituency Office (1)
Essential Hearing Services (1)
Extend Communications Inc. (1)
Family Counselling Centre of Brant (1)
Liftway Limited (1)
Mohawk College Campus (1)
Nancy Tomkins' Implant & Denture Clinic (1)
Oakland/Scotland School (1)
OLG Casino Brantford (1)
Phil McColeman Constituency Office (1)
Procter & Gamble (1)
Providence Resource Centre (1)
RBC Financial Group (1)
St. Pius School (1)
State Farm Insurance (1)
Sun Life Financial (1)
The Ontario Trillium Foundation (1)

2010 Campaign Leadership Giving Honor Roll

Benefactor

\$25,000+

Anonymous

Builder

\$10,000 to \$24,999

James & Jaine Boughner

Excellence

(\$5,000 to \$9,999)

Terry & Lynne Bateson

Martin & Lorie Dixon

Joshua Groves

Paul & Margot Williamson

2 Anonymous

Patron

\$3,500 to \$4,999

Ed & Lori Hensen

Isobel & Clark Holden

William & Dorothy Campbell

Distinction

\$2,500 to \$3,499

Drs. A.L. Arsenault &
N. L. Chipman

David & Gloria Christilaw

Dorothy Forchuk

Jane Glaves

Orland Harrison

Debra Hopkinson

Dr. Michael Ling

Marlene M. McGraw, Millard,
Rouse & Rosebrugh LLP

Anna & Americo
Tarantello and Family

Nancy Tomkins & Sandra
Goergen, Denture Specialist

2 Anonymous

Founder

\$1,500 to \$2,499

Ron & Sherron Birkett

Neil A. Chin

Darin & Barb Cleary

John Douglas

Darian & Mary Ellen Griffin

Erik Hager & Rose Press

Trish Kings

Mr. J.M. Arthur Lefebvre

Robert J. Lefebvre

Paul Oddi,
Lefebvre & Lefebvre

Vyrt & Barbara Sisson

Uwe Storjohann

Mike & Natalie Terdik

6 Anonymous

Leader

\$1,000 to \$1,499

Sue Blackford

Brantford Volkswagen

Dean Braund

Heather Bright

Alice Brown

Lance Calbeck

Cecil Campbell

John and Julie Carr

William Clapperton

Tara Clarke

Terry, Matt & Alicia Clarridge

Ross Cochrane

Mr. Patrick R. Corless

Grant Robert Darling

Patricia G. Debrusk

Kent J. Dixon, R.O.I.

Jim Elliott

Brian & Lisa Englefield

Steve Evans & Family

Blaine & Patti Field

Cathy Forsyth

Jon French

Dawn Grainger

Geoff and Lisa Gravett

Sharon Hamilton

Tony & Angela Henrique

Mr. Rob Hooton

Jim & Mim Hornell

Douglas & Marjorie Hunt

Bill & Hélène Hyde

Ray Jackson

James Kent

Mary Kerr-Martin

Paul & Margot Kneale

Leslie Leach & David
Thompson

Mrs. Susan Letwin

Dave & Rosemarie Levac

Dr. Sumner Ling

Gwen & Bob MacLean

Shawn B. MacLeod

Reg (Reginald) Madison

Kevin & Nancy Magee

Dr. Jonathan Mahn

Scott Malcolm

Hunter Malcolm

Jerry Mays

Mr. Phil McColeman

Christopher McCurdy

Adam McInnis

David McLean

Mike McLeod

Grant Muck, S.C. Johnson

Charles Muldoon

Dave Neely

Jeanne & Borden Osmak

Brad Park

Kristin Pass &
Keith McDermott

Bruce Pearce

Robert Peever

Joe Pinto

Fred & Helen Reitsma

Don Reynolds

Karen Reynolds

Dr. Charmaine Roye

Simon and Becky Salole

Ed & Wendy Seegmiller

D. Jayne Seguin,
BMO Bank of Montreal

Jack E. Shaver

Elizabeth Simermeyer

Mr. Brad Sinclair

Erik A. Stahlbrand

Bill & Jan Stover

Mr. & Mrs. Cort &
Diane Stubbart

Mary-Jo Sullivan

Dr. Leo & Mrs. Sandra Vos

Karen Walters

Ms. Mary E. Welsh

James Westaway

J. Bryon Wiebe,
Consulting Engineer

Anne Williamson

Don Williamson

Duff & Kerina Williamson

Harry Witteveen

26 Anonymous

Brant United Way Volunteers

Personal Giving Thank You Callers

Ron Birkett
Trudy Colins
Dick Colpitts
Albert Dormer
Margaret Fanjoy
Orland Harrison
Kent Hutchinson
Gwen MacLean
Joan McSpadden
Jan Monteith
Heather Oddi
Paul Oddi
Vyrnt Sisson
Ken Skipper
Harvey Smith
Colleen Stolp
Bob Taylor
Harold Vail

Giant Warehouse Sale Planning Committee

Darian Griffin, *Chair*
Janice Baldwin
Debbie Borthwick
Sandra Dobson
Beth Gurney

Jean Hawke
Mary Pick
Karen Robb-Banse
Shaun Vandeven

Allocations Committee

Jim Nobes, *Chair*
Ray Jackson
Gary Zylstra
Trudy Ion
Daniella Hunte
Linda Head
Nancy Magee
Greg Oden
Deb Ballak
Paul Oddi

Influencers

Terry Bateson,
Leadership Giving Co-Chair
Lance Calbeck
Dan De Groote
Gary Dorsey
Bob Farley
Orland Harrison
Bill Harrow
Bob Herron
Cam Johnston

Paul Moore
Doug Reeves
Ian Robb
Colleen Stolp
Nancy Tomkins,
Leadership Giving Co-Chair
Leo Vos
Paul Williamson

Citizens Review Panel Members

Moira Gibson
Jennifer Slawek
Bob Saunders
Sylvia Chupka
Kevin MacDonald
Aysha Currie
Linda Torek
Shawn Elovitz
Wally Blom
Tina Loutit
Brain Law
Ed Curtis
Bruce Wilson
Angela Stubbert
Pat Fyffe
Izabela Rental
Jim Nobes

Brant United Way Staff

Executive Director
Administrative Assistant
IT & Database Administrator
Campaign Director
Campaign Associate
Campaign Associate
Finance
Loaned Representative

Brad Park
Patty Brazil
Terri Ellison
Kristin Pass
Ashley Pettifer
Christine Munro
Diane Stubbert
Candace Kingyens (sponsored by Millard, Rouse & Rosebrugh LLP & The Williamson Group)

Independent **Auditors' Report**

To the Board of Directors of

Brant United Way

The accompanying summary financial statements, which comprise the statement of financial position as at March 31, 2011, and the statement of operations and changes in unrestricted net assets for the year then ended, are derived from the audited financial statements of Brant United Way, for the year ended March 31, 2011. We expressed a qualified opinion on those financial statements in our report dated May 13, 2011 (see below).

The summary financial statements do not contain all the disclosures required by Canadian generally accepted accounting principles. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements of Brant United Way.

Management's Responsibility for the Financial Statements

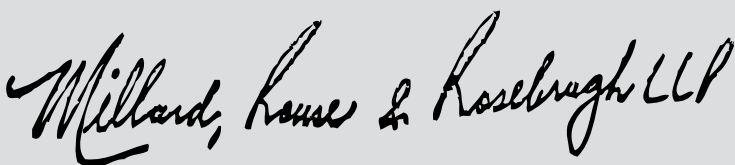
Management is responsible for the preparation of a summary of the audited financial statements in accordance with Canadian generally accepted accounting principles.

Auditors' Responsibility

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standards 810, Engagements to Report on Summary Financial Statements.

Opinion

In our opinion, the summary financial statements derived from the audited financial statements of Brant United Way for the year ended March 31, 2011 are a fair summary of those statements, in accordance with Canadian generally accepted accounting principles. In common with many non-profit organizations, we expressed a qualified opinion because we were unable to satisfy ourselves concerning the completeness of revenues from donations.



CHARTERED ACCOUNTANTS

Licensed Public Accountants

May 13, 2011

Statement of Financial Position

<i>As at March 31</i>	2011	2010
ASSETS		
<i>Current Assets</i>		
Cash and bank	527,364	512,677
GIC investment	404,844	272,148
Pledges receivable	357,656	513,852
Prepaid expenses	4,262	12,108
Recoverable GST and other receivables	10,952	15,932
	1,305,078	1,326,717
<i>Property, Plant & Equipment (Net)</i>	20,028	28,612
<i>Investments</i>		
Marketable securities	18,392	16,324
	1,343,498	1,371,653
LIABILITIES		
<i>Current Liabilities</i>		
Accounts payable and accrued liabilities	14,445	44,013
Allocations payable	948,237	946,814
Payroll taxes payable	8,919	7,326
Deferred revenue	23,402	10,482
	995,003	1,008,635
<i>Unrestricted Net Assets</i>	348,495	363,018
	1,343,498	1,371,653

Statement of Operations and Changes in Unrestricted Net Assets

<i>For the year ended March 31</i>	2011	2010
REVENUE		
Donations	1,436,296	1,393,385
Funds transferred from other United Ways	59,494	64,677
Funds transferred to other United Ways	(24,534)	(11,731)
	1,471,256	1,446,331
Pledge Loss	(32,883)	(36,155)
Net campaign revenue	1,438,373	1,410,176
Donation for campaign salary costs	11,837	10,000
Gifts in kind	1,250	17,242
Investment Income	10,050	8,002
Other revenue	7,395	1,594
Grants	–	14,913
Sponsorships	6,535	4,000
Unrealized gain/(loss) on investments	2,068	6,288
	1,477,508	1,472,215
EXPENSES		
Campaign costs	487,658	503,688
<i>Funds Available for Allocations to Agencies/Programs</i>	989,850	968,527
Community program costs	31,223	29,151
Allocations to Agencies/Programs (Page 10)	961,740	942,617
United Way Canada affiliation fees	11,410	10,680
<i>Excess of Expenses over Revenue</i>	(14,523)	(13,921)
<i>Unrestricted Net Assets – Beginning of Year</i>	363,018	376,939
Unrestricted Net Assets – End of Year	348,495	363,018

Schedule of Allocations to Agencies/Programs

<i>For the year ended March 31</i>	2011	2010
Adult Recreation Therapy Centre	63,500	57,000
Big Brothers Big Sisters of Haldimand-Norfolk	42,000	42,000
Boys & Girls Club of Brantford	31,000	30,000
Brant Food for Thought	25,000	24,000
Brantford YMCA	76,000	76,000
Brantwood Residential Development Centre	66,000	64,000
Canadian Hearing Society	62,500	60,000
Canadian National Institute for the Blind	47,000	45,000
Canadian Red Cross Society	76,000	75,000
Community Resource & Employment Services – Advocacy Service	47,000	47,500
Crossing All Bridges Learning Centre Inc.	22,000	22,000
Donations designated and paid to other United Ways and agencies	55,740	72,617
Family Counselling Centre of Brant	140,000	135,000
Kids Can Fly	24,000	23,000
Literary Council of Brantford & District	21,000	21,000
Navy League of Canada	22,500	21,000
Nova Vita Domestic Violence Prevention Services	75,000	67,500
Sexual Assault Centre	33,500	30,000
Victim Services of Brant	32,000	30,000
	961,740	942,617



we're
in
this
together

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Brantford ON N3T 3G6

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email: info@brantunitedway.org

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